



over 36 years of excellence  
 Corporate Sales: 2901 Crescent Drive, Tallahassee, FL 32301  
 PH 904-875-4285 FAX 904-466-3295 www.traking.com



March 27, 2018



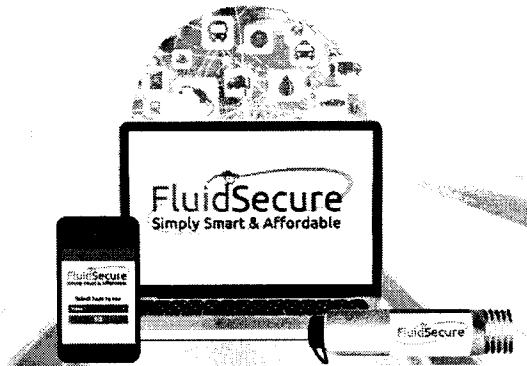
Brad Warning  
 Deputy Judge/Executive  
 Marshall County Fiscal Couty  
 1101 Main Street  
 Benton, KY 42025

Dear Brad,

We are pleased and excited to provide you with this quote for our **FluidSecure Fuel and Fluid Management Solution - Powered by Trak Engineering**. With over 36 years of experience, we have become an industry leader in developing and manufacturing state-of-the-art fuel management solutions. By introducing FluidSecure, we have revolutionized the industry with The Next Generation of Fuel and Fluid Management with an incredibly cost-effective, easy-to-install and user-friendly solution.

FluidSecure has transformed the world of Fluid and Fuel Management with our Simply Smart Technology, which includes the **FluidSecure LINK, CLOUD, APP and HUB**.

THE NEXT GENERATION OF  
 FLUID MANAGEMENT SOLUTIONS!



On the next page you will find the detailed pricing for your project and links to more information about [FluidSecure](#).

Please feel free to contact me with any questions. Thank you for your business!

Sincerely,

*Katherine Blyth*

Director of Sales and Marketing

JP



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Price below includes all hardware, warranty on hardware, software/database hosting and cellular data communication.

FluidSecure Quote Controlling 7 hoses

- 3 Fuel Site HUB/Pedestals – MAIN site, Sheriff’s site, and Optional site – all in quote below
- 3 Proximity Readers for Vehicle FOBs
- 75 Vehicle FOBs

FluidSecure Quote - Phase I	Qty	Each		Total
<b>FluidSecure Hardware at Fuel Island</b>				
<b>FluidSecure LINK</b>				
FluidSecure LINK – installs on pump to control the hose to turn on/off and count quantity dispensed. Interfaces wireless to the Smartphone or HUB\Pedestal Tablet)	7	\$700	Per Hose, one-time fee	\$4,900
<b>FluidSecure HUB Packages - Max 4 LINK/HUB</b>				
FluidSecure HUB Pedestal Package -10" Tablet, Protective Secure Bracket, Pedestal and Housing	3	\$650	Per Station, one-time fee	\$1,950
HUB Shipping	3	\$99	One-time Fee	\$297
<b>Total FluidSecure Hardware</b>			<b>One-time Fee</b>	<b>\$7,147</b>
<b>FluidSecure CLOUD Hosting and Support</b>				
FluidSecure CLOUD Hosting and Support and LINK Part's Warranty - per Hoses/month (yearly price shown)	7	\$38.50	Paid annually	\$3,234
Extended Warranty for FluidSecure HUB/Pedestal - the Tablet plus 1 year cell data plan	3	\$300	Paid annually	\$900
<b>Total FluidSecure CLOUD and Support</b>			<b>Recurring Annually</b>	<b>\$4,134</b>
<b>Miscellaneous</b>				
Proximity Reader for HUB	3	\$400	One-time Fee	\$1,200
Proximity Vehicle and/or Personnel Key	75	\$1.50	One-time Fee	\$113
<b>Misc Total</b>			<b>One-time Fee</b>	<b>\$1,313</b>
Initial Setup	1	\$0	Included	\$0
LINK Lifetime Warranty	1	\$0	Included	\$0
Android or IOS APP	1	\$0	Included	\$0
Unlimited Vehicles	1	\$0	Included	\$0
Unlimited Personnel	1	\$0	Included	\$0
24/7 Ongoing Technical and Installation Phone Support	1	\$0	Included	\$0
Training via phone and web	1	\$0	Included	\$0
Data Back Up	1	\$0	Included	\$0
<b>Total - no installation</b>				<b>\$12,593.50</b>
<b>OPTIONAL not included in price above</b>				
Installation of HUB & Links	3	\$1,600	Optional	\$4,800
Customize Export - CSV or ASCII File - covers both sites (system comes with standard export)	1	\$995	Optional	\$995



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**FluidSecure Tank Level Detector (TLD)** - a probe that Trak has designed that screws into an available fill port on an Aboveground Storage Tank. It will transmit to the LINK 4 times a day the level and any delivery that takes place. Then either the HUB or the next Smartphone will transmit that to the CLOUD.

FluidSecure Quote	Qty	Each		Total
<b>FluidSecure Hardware of TANK MONITOR</b>				
Trak's FluidSecure Tank Level Detector - one needed per TANK	6	\$1,295	Per Tank, one-time fee	\$7,770
HUB Shipping	6	\$20	One-time Fee	\$120
<b>Total FluidSecure Hardware</b>			<b>One-time Fee</b>	<b>\$7,890</b>
<b>FluidSecure CLOUD Hosting and Support</b>				
Extended Warranty for FluidSecure TANK LEVEL DETECTOR SYSTEM	6	\$250	Paid annually	\$1,500
<b>Total FluidSecure CLOUD and Support</b>			<b>Recurring Annually</b>	<b>\$1,500</b>
<b>Total - no installation</b>				<b>\$9,390.00</b>

### Phase II - Passive Automated RFID

Each vehicle has a device that is mounted either inside or near the fill pipe and the OBDII/J1939. The VIN is transmitted when the vehicle approaches the fuel island. The HUB reads it, cloud authorizes, and fueling begins.

<b>FluidSecure HUB Fully Automated VEHICLE RFID</b>			
Item	Qty	List Price	Total
FluidSecure HUB - Pedestal Software Upgrade	3	\$1,000.00	\$3,000.00
Trak <b>ONSITE Installation</b> of FluidSecure HUB with Pedestal/Tablet and all hoses	3	\$1,600.00	\$4,800.00
<b>FSNP - Nozzle Pick up</b> - One per hose\LINK	7	\$200.00	\$1,400.00
<b>Per Vehicle</b>			
<b>FSVM</b> - Vehicle Monitor for OBDII	75	\$150.00	\$11,250.00
<b>FSTAG</b> - Vehicle Monitor TAG for RFID	75	\$60.00	\$4,500.00
<b>Vehicle RFID Kit</b> Installation	75	\$99.00	\$7,425.00
<b>Per Customer</b>			
<b>OnSite Training by Trak Personnel</b>	1	\$2,000.00	\$2,000.00
<b>Vehicle RFID APP / Software</b>	1	\$100.00	\$100.00
<b>Overall Total</b>			<b>\$34,475.00</b>



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NOTE: Installation is **NOT included, and may be listed as optional.** It is a very easy installation that can be performed by an electrician or in house maintenance personnel. Trak can assist you with finding a local electrician to do the installation.

**Terms & Conditions:**

- ✓ 30 Day Money back Guarantee
- ✓ **The FluidSecure LINK and Tablet PARTS are warranted for life.** A new FluidSecure LINK / Tablet is shipped asap if any issues arise. Items will not be covered due to vandalizing, theft, act of God, power surge or any other act that would not be considered normal wear and tear or manufacturer defect.
- ✓ **OPTIONAL Onsite Service** can be provided for \$125 an hour including travel time.
- ✓ **24/7 technical phone assistance** provided at no additional cost
- ✓ Unlimited Software Upgrades
- ✓ Payment terms are Credit Card with order or Purchase Order – 50% down-payment and 50% upon delivery of system.
- ✓ Delivery is 2-3 weeks from order placement

Please sign and return this quote document so we can expedite your order.

Thank you for your business, and the confidence you have in **FluidSecure.** We look forward to working with you in the future.

Please click on the following links for more information:

[www.FluidSecure.com](http://www.FluidSecure.com)

[FluidSecure About Us](#)

[FluidSecure How It Works](#)

[FluidSecure LINK Fueling Video](#)

[FluidSecure CLOUD Video](#)

[FluidSecure Documentation](#)

Agreed,

\_\_\_\_\_  
 Signature and Title

\_\_\_\_\_  
 Date